



- When discussing what is important to you the things that are always mentioned relate to family, health, lifestyle, happiness, your purpose or passion. What is really meaningful for you and will make you feel fulfilled.
- But when we look at where people spend time, money and energy it is so often not in line with what is important to them. There is a gap between what you say is important and the decisions you are making. Sometimes just through non-awareness - not being clear on what is important to you, and why you are doing something, just going along with the flow. Having a lens, or basis for your decisions, can simplify decision making as well as removing stress.
- Without this we often have a measure of success that is out of line with what is important to us. How do you measure success? Is it the status symbols, what others think, keeping up with the Jones's? Or is it measured against what is important to you, happiness and fulfilment?
- Are you on the 'Hamster Wheel'? – You work hard to earn money to pay for things, borrow to buy more things, then need to earn more money to keep buying things and servicing debt. You can feel like you are not getting anywhere.
- What will you regret on your death bed? Chances are it will be not spending enough time with friends and family, not visiting this place, or not experiencing that. Nobody dies wishing they worked longer hours, with more stress and less free time.

Once we are clear on what is important to us, and why we are doing things, then a lot of decisions are much easier, and you can work towards living the lifestyle that you want to live.

A lot of the value in working with a financial adviser does come from the relationship; someone you trust who has a really good understanding of what's important to you. It is certainly a key part of the relationship that we build with our clients, and it is an area that I don't think enough financial advisers dig deeply enough into.

If you would like some help, we would love to have a chat. Please use this [link](#) or go to our website <https://flpfinancial.com.au/> and you can book in a time for us to give you a call.